


<b>Position Request</b>	 <b>ICHTHION</b>
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## Position Request

<b>NAME OF POST</b>	CFO
<b>REPORT TO</b>	CEO
<b>ABOUT US</b>	
<p>Ichthion is a multi-award-winning company born out of the laboratories of Imperial College London that seeks to overcome the limitations of existing technologies by delivering the first truly scalable solutions to reduce the flow of plastics into the world's oceans, proposing energy-generative systems that uniquely can be installed in rivers, coastal areas, and the oceans to remove plastic waste and generate data.</p>	
<b>DESCRIPTION OF THE POSITION</b>	
<ul style="list-style-type: none"> <li>• Responsible for the planning, implementation, and running of all the finance activities of the company</li> <li>• Responsible for business planning, budgeting, forecasting and negotiations with key stakeholders and suppliers.</li> <li>• Fostering and maintaining investor relationships.</li> <li>• Complying with investor, donor, other stakeholder financial requirements.</li> <li>• Develop a markup strategy for the company.</li> <li>• Manage income and budget, as well as the company's operational Plan, in coordination with other units.</li> <li>• Optimizing the processes for financial forecasting and budgets, as well as overseeing the preparation of all financial reporting and information.</li> <li>• Develop and lead the implementation of the accounting policy and strategy.</li> </ul>	
<b>RESPONSIBILITIES</b>	
<ul style="list-style-type: none"> <li>• Implement and polish the financial and accounting strategy of the company.</li> <li>• Define and implement the operative financial plan to guarantee the success of the company objectives</li> <li>• Develop and implement the operational processes necessary for the correct control of the company's finances</li> <li>• Develop the strategy to assess the value of our intangible assets</li> <li>• Support the develop the company product portfolio and pricing strategy</li> <li>• Support the development of business models and articulate activities for implementation an early return on investment</li> <li>• Manage the company's financial resources</li> <li>• Plan, control and evaluate all accounting and internal control systems and procedures</li> <li>• Oversee regulatory reporting, frequently including tax planning and compliance</li> <li>• Identify and guarantee on the correct investment decisions</li> </ul>	

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ICHTHION

### EXPECTED RESULTS

- A succesful Series A investment round.
- Implemented company management and performance tools
- Identified and achieved returns on the portfolio of services and products
- Increased valuation of the company
- Defined and implemented share strategy for the company
- Identified and implemented business and management models that allow the company's short- and medium-term sustainability, without the need for additional investor funding.
- Developed skills among the technical team in Ecuador guaranteeing that they are capable of managing and reacting to the company's expected growth
- Identified support services required to guarantee the correct administration of the company its related organizations.

### REQUIREMENTS

- Master's Degree in Accounting, Finance or Business.
- Up to date knowledge of business management, current financial and accounting computer applications.
- A minimum of 5 years of experience in a senior roll.
- Ability to communicate technical concepts in both Spanish and English with an exceptional level of fluency, both orally and written.
- Confidence in working with Office Tools (Word, Excel, PPT, Visio, Project)

### PREFERRED QUALIFICATIONS

- Has worked in a senior level at a start-up
- Identifies and manages risk appropriately.
- Practical experience in financial compliance management in Ecuador.

### COMPETENCIES

- Excellent verbal, analytical, organizational and written skills.
- Excellent leadership and management skills
- Be able to build and maintain relationships at all levels
- Have a high level of integrity and excellent problem-solving skills.
- Identify and advise on business partnering to develop strategic relationships to create opportunities, improve performance and solve business problems.
- Advises on and communicates effectively the role and scope of audit and assurance engagements to relevant stakeholders.

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- Applies regulatory, legal, professional and ethical standards relating to audit and assurance engagements.
- Monitors, critically evaluates, and advises on the relevant accounting standards, regulations, conceptual and financial reporting frameworks.
- Recommends a range of suitable strategic options from which to develop sustainable plans and objectives.

**TEAM**

- Financial Manager
- Financial Officer

**LOCATION OF THE POSITION**

- Quito, Pichincha. Ecuador.

**EXPECTED INITIAL SALARY**

- \$2.400